



Master the Skills to Develop and Deliver Advanced Presentations

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Points to be Covered

- What Defines a Good Speech
- Preparation
- Content and Types of Speeches
- Room Setup
- Owning the Platform
- What to Wear
- Slide Design



"People will consistently name public speaking as their number one fear—right up there ahead of spiders and death."

- Wallechinsky, 1977

What Defines a Good Speech

1. Content

- Educational
- Memorable
- Valuable information, take-aways, no fluff
- Right content for right audience
- Powerful opening statement and closing summary remarks



Resources:

<http://www.christiedigital.com/projection101/doDont/provenAudiencePleasers.asp>

<http://www.laddersofsuccess.com>

<http://www.nidoqubein.com/articlesanddownloads.cfm>

What Defines a Good Speech

2. Audience Interaction

- Use humor when appropriate (not everyone is funny)
- Ask questions

3. Impact on the attendee

4. No reading material!



Preparation

- Research – learn something new yourself
- Get feedback from others
- Practice – really practice and a lot
 - With an audience
 - In front of a video camera
 - In front of a full length mirror



Resources:

fl.essortment.com/speechpreparati_rvcj.htm

www.mhhe.com/socscience/comm/pubspeak/prep.html

college.hmco.com/communication/resources/shared/downloads/checklist_speech.pdf#search=%22speech%20preparation%22

users.tpg.com.au/users/schleter/tie_spch.htm

Preparation

- “KNOW” your audience; experience level, age, gender
- Ask yourself; what do I know on this topic, what stories can I use, what visual aids should be used, etc.
- Are you going to survey?
 - On and about what?
- Provide someone your bio – have them introduce you or work it into the speech



“One hour to prepare for each minute of delivery time.”
40 hours = 40 minute speech

Four Types of Speeches

1. **Inform:** how to's, the life of
2. **Entertain:** motivational, funny
3. **Persuade:** sell an opinion; animal advocate, new laws
4. **Commemorative:** honor an individual



Resources:

www.psalt.com/speeches.htm

www.nsknet.or.jp/~peterr-s/public_speaking/speechtypes.html

Content

- Strong opening and closing
 - Statement of shock
 - Statistic that grabs
 - Ask a question
 - Use a joke (rarely can most people pull this one off)
- Make 3 major points with a strong open and close
 1. Preparation and content
 2. Platform
 3. Slide Design



Content

- What is the message you are conveying
- Appeal to emotions
- Make your points with stories
- Describe things so people can “see” the point



Resources:

www.antion.com/articles/hundred.htm

www.associatedcontent.com/article/20117/components_of_a_great_speech.html?page=3

Room Setup

- Where are the lights
 - ‘Can’ lights above your head?
 - “They’re in your eyes”; don’t squint, wear a hat or salute
- Where is the exit door (for your quick escape)
- Seating
- Tape the door stop
- Don’t walk in front of the projector
- Laptop should be your tele-prompter
- Too warm, too cold
- Handouts on chairs



“Problems? Apologize once and move on.”



Room Setup: Small, Wide Room Slide # 11



Room Setup: Small, Narrow Room ^{Slide # 12}



Room Setup: Large Room



Room Setup: Theatre Room



Room Setup: Very Large Room ^{Slide # 15}



“Don’t turn to look at yourself on the big screen!”

“Don’t look at the people next to you unless they are talking to you!”



Owning the Platform

- Where to stand
- How to walk to own it
- Eye contact
- Finish a thought before moving to next person



NO Uhs and Uhms!!

Owning the Platform

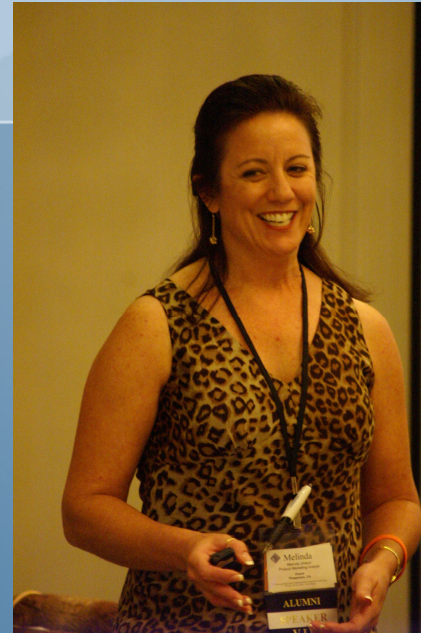
- Verbal and non-verbal communications
- Voice modulation
- Gestures - BIG
- Scared? It shows. Breath!!



What to Wear

- What's the audience wearing?
 - Dress 10% better
 - Don't overdress or underdress
- Color considerations
 - What message are you conveying
 - Is your audience predominately male or female?
- Remove your lanyard or name badge
- No dangling jewelry





Slide Design

- To slide or not to slide?
- Transitions
- Color
- Backgrounds: too busy use “fills” to improve readability
- Emphasize details with color or backgrounds in filled objects (i.e. boxes)

**“White space
is your
friend.”**

“They came to hear you, not read slides (B key).”



Slide Design

- Use pictures and shapes – lose the clipart!
- 4 X 5 or 5 X 6 max
- Numbers or bullets?
- Load up with resources, statistics, and illustrations

Beware of Copyright Violations



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Miscellaneous Take-aways

- Don't keep a slide up over 1-2 minutes
- Time on one slide should not exceed 3 minutes
- Use a remote control
- Ask for a wireless microphone
- Give credit where due
- What you quote something be accurate – do your homework
- Use of language (~~(\$#%)~~)



Summary

- Summarize your key points
- Tie the opening remarks to the closing
- How to reach you
- Leave them with a parting thought
- No closing slides that say thank you, questions, ??
 - Step back 2-3 steps and look down then up
 - Smile and appreciate the applause



The “Real” Closing Remarks

1. A good speech makes an impact on the person, encourages change, offers a memorable experience, or entertains.
2. Set up of the room and ownership of the platform will offer credibility to the speaker and ensure a positive experience for the attendees.
3. The design of your slides is key to the message and the understanding of your content.

**“Don’t use slides if you don’t need to.
Provide a handout.”**



**“If I went back to college again, I'd concentrate on two areas:
learning to write and to speak before an audience.
Nothing in life is more important than the ability to
communicate effectively.”**

- Gerald R. Ford



Reach out anytime. I would love to hear from you and will be happy to try to help you with your questions,

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